

# Montfort

CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

### NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the interim financial statements have not been reviewed by an auditor. The accompanying unaudited consolidated condensed interim financial statements of the Company have been prepared by and are the responsibility of the Company's management. The Company's independent auditor has not performed a review of these consolidated condensed interim financial statements in accordance with the standards established by the Chartered Professional Accountants of Canada for a review of the interim financial statements by an entity's auditor.

## CONSOLIDATED CONDENSED STATEMENTS OF FINANCIAL POSITION

AS AT MARCH 31, 2024 and DECEMBER 31, 2023 (Expressed in Canadian Dollars)

ASSETS	March 31, 2024	December 31, 2023
Cash	\$ 8,063,134 \$	8,281,046
Accounts receivable - net of allowance (Note 3)	12,078,919	8,605,909
Current portion of loans receivable - net of allowance (Note 4)	331,600,675	302,899,364
Other current assets	2,882,872	3,247,191
Total Current Assets	354,625,600	323,033,510
Non-current assets		
Loans receivable - net of allowance (Note 4)	16,564,154	17,682,345
Carried interest receivable	2,375,026	2,430,338
Investments (Note 5)	4,573,510	4,504,869
Right-of-use asset (Note 6)	1,437,668	1,539,680
Deferred tax asset	429,888	429,888
Intangible assets (Note 7)	7,693,627	8,101,294
Goodwill (Note 7)	44,786,309	44,786,309
Total Non-Current Assets	\$ 77,860,182 \$	79,474,723
TOTAL ASSETS	\$ 432,485,782 \$	402,508,233
LIABILITIES		
Accounts payable and accrued liabilities (Note 12)	\$ 7,247,965 \$	7,389,695
Lease liability (Note 6)	1,525,006	1,622,232
Current portion of loans payable (Note 9, 12)	321,584,785	333,771,960
Current portion of other liability (Note 10)	1,128,343	1,705,145
Total Current Liabilities	331,486,099	344,489,032
Non-current liabilities		
Deferred tax liability	2,078,187	2,187,840
Loans payable (Note 9, 12)	63,407,939	17,599,351
Other liability (Note 3, 10)	-	
Total Non-Current Liabilities	\$ 65,486,126 \$	19,787,191
TOTAL LIABILITIES	396,972,225	364,276,223
EQUITY		
Common shares (Note 11)	22,718,139	22,308,139
Preferred shares (Note 11)	39,812,301	39,812,301
Share-based payments reserve (Note 11)	2,783,548	2,917,021
Non-controlling interests (Note 13)	2,463,297	2,457,304
Contributed surplus (Note 11)	82,070	82,070
Accumulated other comprehensive loss	5,802	(3,348)
Accumulated deficit	 (32,351,600)	(29,341,477)
TOTAL EQUITY	 35,513,557	38,232,010
TOTAL LIABILITIES AND EQUITY	\$ 432,485,782 \$	402,508,233

Nature of operations, Commitments and contingencies and Subsequent events (Notes 1, 8, 17)

Approved on behalf of the Board of Directors:

/s/ "Howard Atkinson"

<u>/s/ "David Demers"</u>

Howard Atkinson, Director

David Demers, Director

See accompanying notes to the interim consolidated condensed financial statements.

CONSOLIDATED CONDENSED INTERIM STATEMENTS OF NET INCOME (LOSS)

FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

	Three months ended March 31, 2024	Three months ended March 31, 2023
REVENUE		_
Interest income	\$ 9,246,386	\$ 9,506,961
Income from transaction and other fees	2,479,326	3,065,336
Income from settlement of loans	19,540	-
Performance fee income	228,982	481,100
TOTAL REVENUE	11,974,234	13,053,397
EXPENSES		
Accounting and legal	741,267	774,503
Administrative, management and directors fees (Note 12)	2,013,573	2,354,323
Amortization (Note 6, 7)	514,638	549,941
Expected credit loss (accounts receivable) (Note 3)	745,311	-
Expected credit loss (loans receivable) (Note 4)	117,408	1,013,526
Investor relations, communications and regulatory fees	78,784	139,003
Interest and financing fees (Note 9)	9,406,413	8,727,941
Marketing services and promotion	147,648	146,632
Office, travel, systems, and miscellaneous	337,327	342,585
Restructuring	-	650,000
Share-based payments (Note 11)	276,527	174,457
TOTAL EXPENSES	14,378,896	14,872,911
OPERATING (LOSS) INCOME	(2,404,662)	(1,819,514)
Foreign exchange gains	(136,020)	(118,715)
Acquisition costs	-	29,938
NET (LOSS) INCOME BEFORE TAXES	(2,268,642)	(1,730,737)
Current income tax expense	84	297,311
Deferred tax recovery	(109,653)	(137,308)
NET (LOSS) INCOME	\$ (2,159,073)	\$ (1,890,740)
NET (LOSS) INCOME ATTRIBUTABLE TO:		_
Shareholders of the corporation	(2,165,066)	(1,866,479)
Non-controlling interest (Note 13)	5,993	(24,261)
NET (LOSS) INCOME	\$ (2,159,073)	\$ (1,890,740)
NET (LOSS) INCOME PER COMMON SHARE BASIC AND DILUTED	\$ (0.03)	\$ (0.03)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING	92,713,734	91,649,917

CONSOLIDATED CONDENSED INTERIM STATEMENTS OF COMPREHENSIVE INCOME (LOSS) FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND MARCH 31, 2023 (Expressed in Canadian Dollars)

	Three months ended March 31, 2024			Three months ended March 31, 2023	
OTHER COMPREHENSIVE (LOSS) INCOME				_	
Net (loss) income	\$	(2,159,073)	\$	(1,890,740)	
Other comprehensive (loss) income					
Items that may be reclassified to net income:					
Foreign currency translation adjustment		4,228		-	
TOTAL COMPREHENSIVE (LOSS) INCOME	\$	(2,154,845)	\$	(1,890,740)	
Comprehensive (loss) income attributable to:					
Shareholders of the corporation		(2,160,838)		(1,866,479)	
Non-controlling interest		5,993		(24,261)	
TOTAL COMPREHENSIVE (LOSS) INCOME	\$	(2,154,845)	\$	(1,890,740)	

CONSOLIDATED CONDENSED INTERIM STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

	Commor	n Shares	Preferre	l Shares	Share-based	Non-			Accumulated Other	
	Number of Shares	Amount	Number of Shares Amount		Payment Reserve	controlling interest	Contributed Surplus	Deficit (Revised)	Comprehensive Income (Loss)	Total Equity
As at December 31, 2022	91,631,956	21,956,183	29,732,994	39,848,214	2,103,570	2,599,264	44,144	(13,686,555)	-	52,864,820
Dividends paid on Montfort preferred shares	-	-	-	-	-	-	-	(569,720)	-	(569,720)
Dividends paid on Langhaus preferred shares	-	-	-	-	-	-	-	(374,100)	-	(374,100)
Share-based payments	-	-	-	-	190,191	-	-	-	-	190,191
Options exercised	200,000	69,494	-	-	(31,494)	-	-	-	-	38,000
Shares repurchased and cancelled	(133,500)	(32,020)	-	-	-	-	37,926	(29,799)	-	(23,893)
Net loss	-	-	-	-	-	(24,261)	-	(1,866,479)	-	(1,890,740)
As at March 31, 2023	91,698,456	21,993,657	29,732,994	39,848,214	2,262,267	2,575,003	82,070	(16,526,653)	_	50,234,558
As at December 31, 2023	92,570,956	22,308,139	28,984,794	39,812,301	2,917,021	2,457,304	82,070	(29,341,477)	(3,348)	38,232,010
Dividends paid on Montfort preferred shares	-	-	-	-	-	-	-	(845,057)	-	(845,057)
Share-based payments	-	-	-	-	276,527	-	-	-	-	276,527
Options exercised	1,150,000	410,000	-	-	(410,000)	-	-	-	-	-
Other comprehensive loss	-	-	-	-	-	-	-	-	9,150	9,150
Net loss	-	-	-	-	-	5,993	-	(2,165,066)	-	(2,159,073)
As at March 31, 2024	93,720,956	22,718,139	28,984,794	39,812,301	2,783,548	2,463,297	82,070	(32,351,600)	5,802	35,513,557

## CONSOLIDATED CONDENSED INTERIM STATEMENTS OF CASH FLOWS

FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

	Three months ended March 31, 2024	Three months ended March 31, 2023
OPERATING ACTIVITIES		· · · · · · · · · · · · · · · · · · ·
Net (loss) income for the period	\$ (2,159,073) \$	(1,890,740)
Non-cash items		
Share-based payments	276,527	205,925
Current and deferred tax expense (recovery)	(109,653)	(137,308)
Amortization	514,638	608,407
Gain (loss) on settlement of loans	(19,540)	-
Interest accrued and interest accretion	(770,796)	933,020
Expected credit loss - accounts receivable	745,311	-
Expected credit loss - loans receivable	117,408	1,013,526
Investment income	(277,800)	156,107
Unrealized foreign exchange loss (gain)	32,383	(209,286)
Repayment of loans receivable	44,015,307	84,129,468
Advances of loans receivable	(71,350,747)	(83,198,809)
	(28,986,035)	1,610,310
Changes in non-cash working capital items:		
Accounts receivable	(4,206,715)	(2,227,106)
Other current assets	417,622	(157,823)
Carried interest receivable	84,791	(157,268)
Accounts payable and accrued liabilities	(412,082)	3,689,984
Other liability	(595,573)	(695,633)
CASH USED IN OPERATING ACTIVITIES	(33,697,992)	2,062,464
INVESTING ACTIVITIES		
Purchase of other current assets	(43,760)	-
Distributions from investments	274,701	
CASH PROVIDED BY INVESTING ACTIVITIES	230,941	-
FINANCING ACTIVITIES		_
Proceeds on issuance of loans payable	122,693,182	33,949,511
Repayments of loans payable	(88,444,092)	(33,017,380)
Dividends & share issuance costs paid	(845,057)	(943,820)
Proceeds on exercise of options and warrants	-	38,000
Lease payments	(129,030)	(66,779)
Purchase of common shares under NCIB	-	(23,893)
CASH PROVIDED BY FINANCING ACTIVITIES	33,275,003	(64,361)
CHANGE IN CASH DURING THE PERIOD	(192,048) -	1,998,103
EFFECT OF FOREIGN EXCHANGE ON CASH	(25,864)	-
CASH, BEGINNING OF PERIOD	 8,281,046	7,008,311
CASH, END OF PERIOD	\$ 8,063,134 \$	9,006,414

Cash flows operating activities include: Income taxes paid \$2,995 (2023 - \$484,952); interest received \$8,874,217 (2023 - \$9,506,961) and interest paid \$9,421,413 (2023 - \$8,727,941).

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 1. NATURE OF OPERATIONS

Montfort Capital Corp. ("Montfort" or the "Company") is incorporated under the Business Corporations Act of British Columbia. The Company is listed on the TSX Venture Exchange (the "TSX-V") trading under the symbol "MONT" as well as the OTCQB Venture Market ("OTCQB") under the symbol of MONTF.

The Company builds and manages private credit portfolios that have focused investing strategies for the institutional and accredited investors markets under five divisions: TIMIA Capital (TIMIA), Pivot Financial (Pivot), Brightpath Capital Corporation (Brightpath), Nuvo Financial Inc (Nuvo) and Langhaus Financial Partners Inc. (Langhaus).

- TIMIA originates, underwrites and services private-market, loans in the technology space. TIMIA offers
  revenue-based investment to fast growing, business-to-business recurring revenue software businesses
  in North America.
- Pivot specializes in asset-based private credit targeting mid-market borrowers in Canada. Sources of
  revenue include interest income from loans receivable, as well as income from the settlement of loans
  and transaction fees from due diligence. In addition, Pivot earns loan servicing fees and performance
  fee income for loan management services performed that is not part of interest income.
- Brightpath uses investor loans to administer first and second mortgages secured by residential properties. Brightpath is a registered Mortgage Brokerage and Mortgage Administrator.
- Nuvo partners with both private equity and private debt funds to provide revolving net asset value based loans that help achieve the unique goals of the fund.
- Langhaus provides insurance policy-backed lending solutions to high-net-worth individuals and entrepreneurs in Canada that are ensuring their personal and corporate affairs are optimally structured to allow for planning opportunities that generate more after-tax liquidity.

The Company's head office and principal place of business is 2920-181 Bay St, Toronto, Ontario, Canada. These consolidated condensed interim financial statements were authorized for issuance by the Board of Directors on May 28, 2024.

#### 2. BASIS OF PRESENTATION AND MATERIAL ACCOUNTING POLICIES

Montfort prepares its consolidated condensed interim financial statements ("financial statements") in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board. The preparation of consolidated financial statements in accordance with IFRS Accounting Standards requires the use of certain critical accounting estimates. It also requires that management exercise judgment in applying Montfort's accounting policies.

#### Basis of presentation

The condensed interim consolidated financial statements have been prepared using the historical cost basis except for certain financial instruments, which are measured at fair value. All amounts are expressed in Canadian dollars unless otherwise stated.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date that such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. These consolidated financial statements include the accounts of the Company and the following subsidiaries in the statement of financial position as of March 31, 2024:

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023 (Expressed in Canadian Dollars)

## 2. BASIS OF PRESENTATION AND MATERIAL ACCOUNTING POLICIES (continued)

## Basis of consolidation (continued)

		Percentage Ownership of
Legal Entity	Country	Parent
Montfort Capital Corp.	Canada	-
TIMIA Capital GP Inc.	Canada	100%
TIMIA Capital II GP Inc.	Canada	100%
TIMIA Capital III GP Inc.	Canada	100%
TIMIA Capital Holdings Limited Partnership	Canada	100%
TIMIA SPIV I Inc.	Canada	100%
TIMIA Capital Inc.	Canada	100%
Montfort USA 1 Corp.	USA	100%
Pivot Financial Services Inc.	Canada	100%
Pivot Financial I Limited Partnership	Canada	100%
2862454 Ontario Inc.	Canada	100%
SQI Diagnostics Systems Ltd	Canada	100%
Brightpath Capital Corporation	Canada	100%
Brightpath Residential Mortgage LP I	Canada	100%
Brightpath Servicing Corporation	Canada	100%
Brightpath Residential Mortgage LP II	Canada	100%
Brightpath II Servicing Corporation	Canada	100%
Brightpath Opportunity Corporation	Canada	100%
Nuvo Financial Inc	Canada	100%
Nuvo Financial LP	Canada	100%
Nuvo Financial GP Inc	Canada	100%
Langhaus Financial Partners Inc.	Canada	78%
Langhaus Financial Corporation	Canada	78%
Langhaus Insurance Finance Limited Partnership	Canada	78%
Langhaus Insurance Finance GP Corporation	Canada	78%
Langhaus Insurance Finance Limited Partnership II	Canada	78%
Langhaus Insurance Finance GP II Corporation	Canada	78%
Langhaus Insurance Finance Limited Partnership III	Canada	78%
Langhaus Insurance Finance GP III Corporation	Canada	78%
Langhaus Insurance Finance Limited Partnership IV	Canada	78%
Langhaus Insurance Finance GP IV Corporation	Canada	78%
Langhaus Speciality Finance Corporation	Canada	78%

All significant intercompany balances and transactions have been eliminated on consolidation.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 2. BASIS OF PRESENTATION AND MATERIAL ACCOUNTING POLICIES (continued)

#### Significant accounting judgements and estimates

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities and contingent liabilities at the date of the consolidated financial statements and reported amounts of revenues and expenses during the reporting period.

Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. However, actual outcomes can differ from these estimates.

Goodwill arising from business acquisitions is tested for impairment annually or more frequently if specific events or circumstances dictate that the carrying amount of the asset group may not be fully recoverable. Management makes assumptions and estimates in determining the recoverable amount of its assets and groups of CGUs' goodwill, including significant key assumptions relating to revenue growth (driven by loan portfolio growth assumptions) and discount rates. In addition, assumptions are required pertaining to expenses, cash flows and operating margins.

The directors and management have considered and assessed reasonably possible changes for other key assumptions and have not identified any instances that could cause the carrying amount of the CGUs to exceed its recoverable amount.

Loans receivable are reviewed on a quarterly basis as to their collectability and an appropriate impairment charge is provided where considered necessary. The Company estimates an expected credit loss on a quarterly basis by reviewing the underlying loan portfolio. The allowance represents the Company's estimate of the expected credit losses inherent in the loan portfolio, net of the future income stream belonging to the holders of the co-investment agreements. In addition, the Company also completes a loan specific analysis to assess whether there are indications of impairment. The Company reviews a variety of factors such as maintenance of loan repayments in accordance with the contractual obligations, general economic conditions, the underlying stability of the company to which the loan was granted and has periodic discussions with the management of each company. The Company then makes an assessment using this information on whether or not the loan is impaired.

Changes in these estimates and assessments may have a material impact on these consolidated financial statements. Other significant areas of estimation uncertainty considered by management in preparing the consolidated financial statements are:

- Goodwill impairment;
- Variables used in determining expected credit losses (note 14);
- Estimated fair values of share-based payments awards (note 11);

Significant areas of judgment considered by management in preparing the consolidated financial statements are:

- Determination of control of entities, giving rise to the consolidation thereof; and
- Indicators of impairment of financial instruments, intangible assets and goodwill.

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

## 3. ACCOUNTS RECEIVABLE

	March 31, 2024	December 31, 2023
Accounts receivable	\$ 227,837 \$	371,515
Interest receivable	6,794,330	5,943,720
Penalties and late fees	9,066,376	6,843,749
Other receivables	1,565,723	311,981
Expected credit loss (accounts receivable)	(5,575,347)	(4,865,056)
	\$ 12,078,919 \$	8,605,909

Accounts receivable consists of both current and aged interest and fees related to loans receivable. Credit risk is described in Note 14 and the following is the continuity of accounts receivable and expected credit loss (accounts receivable) by stage for January 1 - March 31, 2024.

	Stage 1	Stage 2	Stage 3	Total
Opening accounts receivable balance	\$ 4,382,021	\$ 1,171,602 \$	7,917,342 \$	13,470,965
Change in accounts receivable	1,007,635	352,752	2,822,915	4,183,301
Write-off of accounts receivable	-	-	-	-
Closing accounts receivable balance	\$ 5,389,656	\$ 1,524,354 \$	10,740,257 \$	17,654,266
Expected credit loss (accounts receivable),				
opening balance	\$ -	\$ - \$	(4,865,056) \$	(4,865,056)
Add: expected credit loss (accounts receivable)				
expense	-	-	(710,291)	(710,291)
Expected credit loss (accounts receivable),				
closing balance	\$ -	\$ - \$	(5,575,347) \$	(5,575,347)
Closing balance prior to expected credit loss				
(accounts receivable)	\$ 5,389,656	\$ 1,524,354 \$	10,740,257 \$	17,654,266
Expected credit loss (accounts receivable)	-	-	(5,575,347)	(5,575,347)
Accounts receivable, net of allowance, current			_	
portion	\$ 5,389,656	\$ 1,524,354 \$	5,164,910 \$	12,078,919

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

## 3. ACCOUNTS RECEIVABLE (continued)

The following is the continuity of accounts receivable and expected credit loss (accounts receivable) by stage for January 1 - December 31, 2023:

	Stage 1	Stage 2	Stage 3	Total
Opening accounts receivable balance	\$ 3,393,357	\$ 1,999,741	\$ 839,383	\$ 6,232,481
Change in accounts receivable	988,664	(828,139)	7,099,020	7,259,545
Write-off of accounts receivable	-	-	(21,061)	(21,061)
Closing accounts receivable balance	\$ 4,382,021	\$ 1,171,602	\$ 7,917,342	\$ 13,470,965
Expected credit loss (accounts receivable), opening balance	\$ -	\$ -	\$ (141,265)	\$ (141,265)
Add: expected credit loss (accounts receivable) expense	-	_	(4,723,791)	(4,723,791)
Expected credit loss (accounts receivable),				
closing balance	\$ -	\$ -	\$ (4,865,056)	\$ (4,865,056)
Closing balance prior to expected credit loss (accounts receivable)	\$ 4,382,021	\$ 1,171,602	\$ 7,917,342	\$ 13,470,965
Expected credit loss (accounts receivable)	-	-	(4,865,056)	(4,865,056)
Accounts receivable, net of allowance, current			_	
portion	\$ 4,382,021	\$ 1,171,602	\$ 3,052,286	\$ 8,605,909

### 4. LOANS RECEIVABLE

The Company makes loans through its operating segments, consumer and corporate lending. The term of loans receivable range from on demand to nine years. The following is the breakdown of loans receivable as of March 31, 2024:

	Gross carrying amount	ECL allowance	Current portion	Carrying amount
Consumer lending Mortgages Insurance-backed	\$ 158,275,627	\$ (1,386,633)	\$ (156,888,994)	\$ -
loans	154,235,276	(100,104)	(154,135,172)	_
	\$ 312,510,903	\$ (1,486,737)	\$ (311,024,166)	\$ -
Corporate lending Interest only loans	\$ 25,104,747	\$ (59,693)	\$ (14,767,423)	\$ 10,277,631
Amortized Loans Factored facilities	9,677,301 3,493,380	(724,284) (350,788)	(2,666,494) (3,142,592)	6,286,523 <u>-</u>
	\$ 38,275,428	\$ (1,134,765)	\$ (20,576,509)	\$ 16,564,154
Total loan receivables	\$ 350,786,331	\$ (2,621,502)	\$ (331,600,675)	\$ 16,564,154

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023 (Expressed in Canadian Dollars)

## 4. LOANS RECEIVABLE (continued)

The following is the breakdown of loans receivable as of December 31, 2023:]

	Gross carrying ECL amount allowance				Current portion	Carrying amount		
Consumer lending								
Mortgages	\$	167,802,384	\$	(1,306,605)	\$	(166,495,779)	\$	-
Insurance-backed loans		122,017,747		(87,554)		(121,930,193)		-
	\$	289,820,131	\$	(1,394,159)	\$	(288,425,972)	\$	_
Corporate lending			·	. , ,	-		·	
Interest only loans	\$	16,067,630	\$	(367,079)	\$	(9,570,164)	\$	6,130,387
Amortized Loans		14,152,213		(738,333)		(1,861,922)		11,551,958
Factored facilities		3,044,350		(3,044)		(3,041,306)		-
	\$	33,264,193	\$	(1,108,456)	\$	(14,473,392)	\$	17,682,345
Total loan receivables	\$	323,084,324	\$	(2,502,615)	\$	(302,899,364)	\$	17,682,345

The expected credit loss provision movement for the period from January 1, 2024 to March 31, 2024 is as follows:

	Stage 1	Stage 2	Stage 3	Total
Balance at 1 January	\$ 455,888	\$ 493,891	\$ 1,552,835	\$ 2,502,614
Transfer to Stage 1	96,978	(96,978)	-	-
Transfer to Stage 2	(36,306)	38,862	(2,556)	-
Transfer to Stage 3	(86)	(35,304)	35,390	-
Net remeasurement of loss				
allowance	(19,273)	203,180	109,727	293,634
New financial asset originated or				
purchased	40,924	-	-	40,924
Financial assets that have been				
derecognized	(31,760)	(3,278)	(4,067)	(39,105)
Write-offs	-	(21,717)	(156,708)	(178,425)
FX or other movements	1,860	-	-	1,860
Balance at March 31, 2024	\$ 508,225	\$ 578,656	\$ 1,534,621	\$ 2,621,502

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

### 4. LOANS RECEIVABLE (continued)

The expected credit loss provision movement for the period from January 1, 2023 to December 31, 2023 is as follows:

	Stage 1	Stage 2	Stage 3	Total
Balance at 1 January	\$ 382,326	\$ 267,933	\$ 406,028	\$ 1,056,287
Transfer to Stage 1	2,116	(616)	(1,500)	-
Transfer to Stage 2	(31,569)	31,569	-	-
Transfer to Stage 3	(42,382)	(50,583)	92,965	-
Net remeasurement of loss				
allowance	48,048	390,625	1,149,366	1,588,039
New financial asset originated or				
purchased	233,110	26,037	-	259,147
Financial assets that have been				
derecognized	(239,295)	(64,549)	(8,986)	(312,830)
Write-offs	(2,694)	(202)	(85,038)	(87,934)
FX or other movements	(94)	-	-	(94)
Balance at December 31, 2023	\$ 349,566	\$ 600,214	\$ 1,552,835	\$ 2,502,615

Details of the expected credit loss model can be found in Note 14 under the heading *Expected Credit Loss Measurement*.

#### Loans receivable by type

- TIMIA originates, underwrites and services private-market, loan opportunities in the technology space. TIMIA offers revenue-based investment to fast growing, business-to-business recurring revenue software businesses in North America.
- Pivot specializes in asset-based private credit targeting mid-market borrowers in Canada. Sources of
  revenue include interest income from loans receivable, as well as income from the settlement of loans
  and transaction fees from due diligence. In addition, Pivot earns loan servicing fees and performance
  fee income for loan management services performed.
- Brightpath uses investor loans to administer first and second mortgages secured by residential properties. Brightpath is a registered Mortgage Brokerage and Mortgage Administrator.
- Langhaus provides insurance policy-backed lending solutions to high-net-worth individuals and entrepreneurs in Canada that are ensuring their personal and corporate affairs are optimally structured to allow for planning opportunities that generate more after-tax liquidity.

The Company manages private credit offerings through its four divisions and various loan types as follows:

#### Interest Only Loans

TIMIA and Brightpath offer Interest Only Loans that are designed for borrowers that anticipate achieving a financing milestone in the relatively near future. TIMIA's loans, typically two to five years in length, require the borrower to pay approximately two thirds of the interest monthly. The remainder of the interest is accrued over the term of the loan and is due and payable at the end of the term.

#### Amortized Loans

TIMIA offers Amortized Loans which are a type of growth capital provided to a company in which the timing of loan payments are tied to the forecast revenue of the company. Any unamortized amounts are due and payable at the end of the term.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 4. LOANS RECEIVABLE (continued)

#### Mortgages

Brightpath's mortgages consist of loans secured by residential property and are repayable monthly, with the principal balance due on maturity. Mortgages have a combination of fixed and variable rates of interest ranging between 7.7% and 22.4% and all mature within one year of origination. The weighted average effective interest rate of the portfolio as at March 31, 2024 was 15.87% (17.65% - December 31, 2023), which includes the effect of interest plus the effect of the lender fees earned on the portfolio. Included in accounts receivable is accrued interest on mortgages receivable of \$5,527,881 (\$4,748,616 - December 31, 2023).

Mortgage lender fees are charged to customers upon issuance of the loan and withheld from the principal funds forwarded to the customer. These fees make up part of the effective interest earned on the loans and as such are recognized into income over the life of the loan. As at March 31, 2024 there was \$1,036,191 (\$1,322,934 - December 31, 2023) of unrecognized lender fees on outstanding mortgage loans receivables which is netted against the receivable.

#### Term Loans and Factored Facilities

Pivot Financial provides Term Loan and Factored Facilities that are asset-based loans with fixed or determinable payments. Factored facilities earn administration fees up to 1.25% and are purchased with recourse. Term loans have generally fixed interest rates ranging from 12% - 15%, secured and range in maturity generally are due on demand or in a period less than one year.

#### Langhaus Loans

Langhaus loans to individuals and corporations. Rates of interest vary with positive or negative adjustments to interest rate bases, including bank prime, bankers' acceptance and others. At period end, \$nil (\$nil - December 31, 2023) of loans are carried a fixed rate and \$154,135,173 (\$121,930,194 - December 31, 2023) are carried a variable rate.

Within the Langhaus portfolio, \$154,135,172 (\$121,038,447 - December 31, 2023) or 123 (112 - December 31, 2022) loans, representing 98.9% of the value of the Langhaus portfolio, are secured by one or a combination of an assignment of life insurance policies, assignment of Cash Surrender Value (CSV), personal and/or corporate guarantees, pledge of cash held in trust, collateral mortgages, and/or general security agreements over the borrower's assets. Within the portfolio, a loan of \$891,747 is secured by a cash collateral formally pledged to Langhaus Financial Corporation ("LFC"). LFC will have discretion to invest the collateral funds for any provident purpose in its normal course of business. Should the LFC investment of these funds result in a reduction in the principal amount invested, Langhaus undertakes to make available the full amount of funds pledged. The amount of \$893,534 is currently classified in other liability (note 10).

The Company periodically evaluates whether there are any indications of loan impairment due to a significant change in the expected timing or amount of future cash flows generated by the loan, including the realization of security. Management prepares a probability-weighted range of possible outcomes to arrive at an appropriate provision for expected credit losses.

#### Loans receivable by geography

The Company advances loans in Canada and the United States of America. The following table presents a breakdown of the loan portfolio by geography, denominated in Canadian dollars.

	March 31, 2024	P	At December 31, 2023
Canada	\$ 332,432,509	\$	\$304,321,857
United States of America	18,353,822		16,259,852
Total	\$ \$350,786,331	\$	\$320,581,709

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 5. INVESTMENTS

As at March 31, 2024 and December 31, 2023, the Company held the following investments:

	Common	Capital	March 31, 2024	December 31, 2023
	Shares	Contributed	Fair Value	Fair Value
Equity instruments				
Moj.io Inc.	427,998 \$	43 \$	462,300 \$	462,300
Lambda Solutions Inc.	185,000	46,538	77,700	77,700
CamDo Solutions Inc.	1,062,500	25,100	425,100	425,100
Greenspace Brands Inc.	1,428,572	100,000	-	-
AvenueHQ	50,000	282,803	282,803	282,803
		454,484	1,247,903	1,247,903
Investments - equity method	LP Units			
TIMIA Capital I LP - Class B units	2,400	178,579	126,726	138,401
TIMIA Capital I LP - Class A units	1,980	212,350	202,235	218,674
TIMIA Capital II LP - Class B units	1,036	622,912	791,551	825,795
TIMIA Capital II LP - Class A units	1,845	1,100,497	1,398,292	1,458,929
TIMIA Capital III LP - Class A and M units	71,128	1,042,473	953,177	932,841
TIMIA Ventures I LLC	-	269,360	440,733	264,471
Kane Biotech	-	-	17,500	7,960
<b>Total Investments</b>	\$	3,880,655 \$	5,178,117 \$	5,094,974
Less: current portion		-	(604,607)	(590,106)
Total non-current Investments	\$	3,880,655 \$	4,573,510 \$	4,504,868

As of March 31, 2024, the Company is expecting to receive \$604,607 in the form of return of capital within the next 12 months.

#### 6. RIGHT-OF-USE ASSET AND LEASE LIABILITY

In May 2021, the Company relocated its Vancouver location and entered into a lease agreement for office space in Vancouver for a monthly lease payment of \$8,666 (\$8,731 - December 31, 2023) with a term of three years. There is no extension contemplated in the lease agreement. Under IFRS 16, the Company recognizes lease liabilities measured at the present value of the remaining lease payments, discounted using the Company's incremental borrowing rates. The rate applied to the lease liabilities on May 1, 2021 was 8%.

In March 2023, the Company entered into a lease agreement for its head office space in Toronto for a monthly lease payment of \$17,721 (\$17,678 - December 31, 2023) with a term of five years. There is no extension contemplated in the lease agreement.

In December of 2023, the Company entered into a lease agreement for its Waterloo office space for a monthly lease payment of \$15,811 with a term of five years. Under IFRS 16, the Company recognizes lease liabilities measured at the present value of the remaining lease payments, discounted using the Company's incremental borrowing rates.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 6. RIGHT-OF-USE ASSET AND LEASE LIABILITY (continued)

The rate applied to all lease liabilities is 8%. The details of the right-of-use assets and lease liabilities recognized as at March 31, 2024 and December 31, 2023 are as follows:

Right-of-use asset	March 31, 2024	December 31, 2023
Beginning balance	\$ 1,539,680 \$	125,258
Additions	-	1,650,184
Amortization	(102,012)	(235,762)
Ending balance	\$ 1,437,668 \$	1,539,680

Lease Liability	March 31, 2024	December 31, 2023
Beginning balance	\$ 1,622,232 \$	146,796
Additions	-	1,650,184
Accrued interest	31,804	69,243
Cash payment	(129,030)	(243,991)
Ending balance	\$ 1,525,006 \$	1,622,232

#### 7. INTANGIBLE ASSETS AND GOODWILL

Intangible assets were recognized by Montfort as part of the Pivot, Brightpath and Langhaus acquisitions. In the Pivot acquisition, the Company acquired a customer relationship and service contract. The customer relationship was subject to accelerated amortization in 2022 as a result of the acquisition of Brightpath.

The intangible asset acquired as part of the Brightpath acquisition included lender relationships which have a limited life and are amortized on a straight-line basis over the useful life, estimated to be approximately five years from acquisition. The intangible assets acquired as part of the Langhaus acquisition included a service contract and customer relationships with a limited life and are amortized on a straight-line basis over the useful life, estimated to be approximately one year and ten years, respectively. The useful lives of the customer relationships are linked to the life of the policies within each of the relationships.

Goodwill was acquired as part of the Pivot, Brightpath and Langhaus acquisition and is tested for impairment on an annual basis. The Company performs its annual test for impairment of goodwill in the fourth quarter. Assessment of impairment of goodwill and intangible assets is performed more frequently as specific events or circumstances indicate that the carrying amount of the asset group may not be fully recoverable.

	Intangibles					
	Pivot	Brightpath	Langhaus	Total		
Balance at December 31, 2023	\$ 1,736,263 \$	3,417,480 \$	2,947,551 \$	8,101,294		
Less: amortization	(93,014)	(231,781)	(82,872)	(407,667)		
Balance at March 31, 2024	\$ 1,643,249 \$	3,185,699 \$	2,864,679 \$	7,693,627		

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

## 7. INTANGIBLE ASSETS AND GOODWILL (continued)

	Goodwill					
	Pivot	Brightpath	Langhaus	Total		
Balance at December 31, 2023 and March 31, 2024	\$ 3,533,801	\$ 32,946,038	\$ 8,306,470	\$ 44,786,309		

The recoverable amount of the CGUs were determined by a value in use calculation. Cash flow projections for a five year period were based on a one year financial budget approved by the Board of Directors. The Board approved budgets consider projected loan receivable growth based on past experience, capital sources available as well as market and economic conditions. The discounted cash flow models incorporate key assumptions related to revenue growth rate and discount rates. The forecasted revenue growth rates are based on the Company's expectation of future performance and the Company has set the terminal value to reflect a 2.0% growth rate for the present value calculation.

Discount rates applied to CGU's represent the Company's assessment of the risks specific to each CGU regarding the time value of money and individual risks of the underlying assets. Discount rates used were between 14.36% and 23.08% (2023 - 14.36% to 23.08%). The higher discount rates primarily reflect the cost of borrowing applicable to certain CGU's. Increases to discount rates could have the impact of reducing recoverable amounts.

The determination of fair values is sensitive to the above assumptions rates relating to revenue growth and discount rates. The risk premiums expected by market participants related to uncertainties about the industry and assumptions relating to future cash flows may differ, depending on economic conditions and other events. It is reasonably possible that future changes in assumptions may negatively impact future assessments of recoverable amounts for CGU's.

For the Brightpath CGU, a 12% change in the discount rate would result in an impairment of \$983,000 and a 12% reduction in revenue forecasts would result in an impairment of \$431,000. For the Langhaus CGU, a 3% change in the discount rate would result in an impairment of \$2,017,000 and a 5% reduction in revenue forecasts would result in an impairment of \$3,540,000. For the Pivot CGU, a 3% change in the discount rate would result in an impairment of \$1,270,000 and a 5% change in the revenue forecasts would result in an impairment of \$2,350,000.

		Intangible assets						
	_	Service	Customer	Lender				
		contract	relationships	relationships	Goodwill			
Balance at December 31, 2023	\$	2,107,024 \$	3,196,174 \$	4,112,822 \$	44,786,309			
Less: amortization		(93,014)	(82,872)	(231,781)	<u> </u>			
Balance at March 31, 2024	\$	2,014,010 \$	3,113,302 \$	3,881,041 \$	44,786,309			

		Intangible assets						
	_	Service contract	Customer relationships	Lender relationships	Goodwill (Revised)			
Balance at December 31, 2022	\$	2,244,421 \$	3,339,011		44,786,309			
Less: amortization		(137,397)	(142,837)	(231,781)	-			
Balance at March 31, 2023	\$	2,107,024 \$	3,196,174	4,112,822 \$	44,786,309			

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023 (Expressed in Canadian Dollars)

#### 8. COMMITMENTS AND CONTINGENCIES

The Company has provided guarantees and limited recourse guarantees to certain lenders with respect to loan payable agreements in place. These arrangements were acquired as part of the Pivot acquisition. Recourse is limited to the lender's right, title and interest in collateral under the loan agreement, such as cash and other assets defined.

Brightpath Capital has been named as a defendant in lawsuits arising in the ordinary course of business. Due to the nature of the claim and the inability to estimate the outcome, no amount has been recorded in these financial statements.

#### 9. LOANS PAYABLE

Loans payable consist of the following as of March 31, 2024 and December 31, 2023::

	Interest Rate	Security	Note	March 31, 2024	December 31, 2023
Loans payable	10%	Unsecured	(i)	\$ 500,000 \$	500,000
Loans payable	10.75%	Unsecured	(i)	7,500,000	7,500,000
Loans payable	11%	Unsecured	(i)	9,088,736	9,160,039
Loans payable	11.75%	Unsecured	(i)	5,000,000	5,000,000
Loans payable	Higher of prime + 5.3% or 9.25%	Secured	(i)	22,781,530	17,027,100
Loans payable	Higher of prime + 5.5% or 9.5%	Secured	(i)	10,000,000	60,000,000
Investor loans	10% - 12%	Unsecured	(iii)	55,664,953	55,106,574
Loan facility	CORRA + 5%	Secured	(ii)	45,539,375	-
Demand loan	Higher of prime + 1.25% or 4.2%	Secured	(iv)	63,928,120	65,686,952
Bank Loan	Higher of prime + 0.25% or 3%	Secured	(∨)	62,626,229	42,520,082
Bank Loan	Higher of prime + 0.70% or 3%	Secured	(∨)	59,686,883	52,269,899
Bank Loan	Higher of prime + 0.80% or 3%	Secured	(∨)	4,645,641	3,085,086
Bank Loan	Interest Free	Unsecured	(v)	-	40,000
Promissory notes	5%	Unsecured	(vi)	51,584	50,985
Promissory notes	9%	Unsecured	(xv)	1,500,000	1,500,000
Promissory note	8.50%	Unsecured	(∨ii)	725,000	725,000
Promissory note	Prime +0.25%	Secured	(∨iii)	5,250,000	5,250,000
Promissory note	12.50%	Unsecured	(ix)	3,600,000	3,600,000
Bank Loan	Higher of prime + 1.75% or 4.20%	Secured	(v)	1,440,000	-
Promissory note	12%	Unsecured	(x)	2,200,000	-
Promissory note	Prime + 1.25%	Secured	(xiii)	7,975,000	7,975,000
Promissory note	Prime + 1.00%	Secured	(xii)	1,810,000	1,810,000
Promissory note	Prime - 0.50%	Unsecured	(xiv)	70,000	70,000
Promissory note	Prime	Unsecured	(xvi)	645,866	-
Promissory note	Prime	Unsecured	(xi)	145,243	145,243
Debenture notes	8%	Secured	(xvii)	12,618,564	12,349,351
				384,992,724	351,371,311
Less: current portion	on			(321,584,785)	(333,771,960)
<b>Total Loans Payabl</b>	e			\$ 63,407,939 \$	17,599,351

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 9. LOANS PAYABLE (continued)

Expected required repayments of principal over the next five years and thereafter, are as follows:

2024	321,584,785
2025	5,250,000
2026	-
2027	
2028	58,157,939
Thereafter	-

#### (i) Loans payable

For all new loans payable, the initial term is set at one year. The lender has the option to extend while the Company also has the option to repay at any time, therefore all loans payable are classified as current liabilities. The secured loans payable is a revolving credit facility from a senior lender and had a combined authorized limit of \$60,000,000. On March 21, 2024, \$50,000,000 of the \$60,000,000 facility was repaid and the Company amended the revolving credit facility, decreasing the combined authorized limit to \$30,000,000 CAD and \$4,000,000 USD. The facility expires on March 21, 2025. The agreement included covenants regarding reporting requirements, liens on account, distribution limitations and cash investment limits. The loan is designated as FVTPL to ensure measurement consistency with the credit risk associated with the related loan receivable that is security to the loan.

All loans include covenants which the Company is required to report on a regular basis. Covenants restrict total debt levels relative to permitted investments as well as total net debt relative to subordinated debt. The Company was in compliance with all covenants other than for 1 subsidiary. The covenant breaches have been communicated to the lenders and they have not requested any change to the loans status as a result.

#### (ii) Loan facility

On March 21, 2024, Brightpath completed an initial draw on a new loan facility of \$51,240,255. The loan facility is in the form of a senior secured revolving credit demand facility for the purpose of purchasing eligible mortgages. The Company incurred financing fees to obtain the loan facility, some of which were expensed as incurred and the remaining amount deferred and net against the loan value. The value of the loan amount drawn as of March 31, 2024 was \$49,248,281 and unaccreted deferred financing fees were \$3,708,906. The loan facility incurs interest equal to the adjusted daily compounded CORRA plus 5.00% per annum. The initial maximum principal that Brighpath can borrow under this agreement is \$100,000,000, as such commitment may be increased from time to time up to an aggregate total of \$200,000,000 upon the satisfaction of certain conditions. The debt for each individual mortgage is due on each mortgage settlement date. The loan facility is secured by mortgages held by Brightpath, granting the lender first priority lien on all collateral. The loan facility is guaranteed by a limited recourse and pledge agreement made by the Company. In addition, the Company has committed to providing to the lender a minimal annual rate of return. As at March 31, 2024 the balance was \$45,539,375 (\$nil - December 31, 2023).

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

## 9. LOANS PAYABLE (continued)

#### (iii) Investor loans

Investor loans are unsecured, due on demand with maturity dates ranging between 30 to 180 days from day of demand with fixed interest rates ranging between 10.0% - 12.0%. The weighted average interest rate to maturity for December 31, 2023 is:

			Average Term
	Principal	Average	(days)
Fixed rate due less than one year	\$ 55,664,953	11.96%	178

#### (iv) Demand loan

The demand loan is in the form of an uncommitted senior secured revolving credit demand facility for the purpose of purchasing eligible mortgages and incurs interest at the greater of the Canadian Bank Prime Rate plus 1.25%, or 4.2% per annum. The maximum capacity that the Brightpath Residential Mortgage LP I can draw on under this loan is the lesser of the maximum borrowing amount on the date of the loan, and \$100,000,000. The debt for each individual mortgage is due on each mortgage settlement date. The demand loan is secured by mortgages held by Brightpath Residential Mortgage LP I as well as the co-ownership interest of mortgages held by Brightpath Capital Corporation, granting the lender first priority lien on all collateral. The demand loan is guaranteed by a limited recourse guarantee made by the General Partner of Brightpath LP in favour of the lender. As at March 31, 2024 the balance was \$63,928,120 (\$65,686,952 - December 31, 2023). The Company incurred financing fees in order to obtain financing. These fees are expensed as incurred.

#### (v) Bank Loans

Langhaus Insurance Finance LP ("LH LP") has an uncommitted revolving credit facility of \$100,000,000 with a schedule 1 bank to fund up to 95% of the value of loans acquired from Langhaus Financial Corporation ("LFC"). The facility bears a variable rate of interest at the greater of prime rate plus 0.25% and 3.00% per annum, payable monthly. The facility is secured by LH LP's assets, a guarantee from LFC and personal guarantees by four related parties (Note 13). As at March 31, 2024, LH LP has drawn \$62,626,229 (\$42,520,082 - December 31, 2023) on this facility.

Langhaus Insurance Finance LP II ("LH LP II") has entered an uncommitted revolving credit facility of \$90,000,000 with a schedule 1 bank to fund up to 90% (90% - December 31, 2023) of the value of full premium loans acquired from LFC in the period. The facility bears variable rate of interest at the greater of prime rate plus 0.70% and 3.00% on Eligible Loans and a variable rate of interest at the greater of prime rate plus 0.80% and 3.00% on loans with an Approved Issuer per annum, payable monthly. The facility is secured by the Partnership's assets and a guarantee from LFC. As at March 31, 2024, LH LP II has drawn \$59,686,883 (\$52,269,899 - December 31, 2023) on the facility relating to Eligible Loans and \$4,645,641 (\$3,085,086 - December 31, 2023) on the facility relating to loans with an Approved Issuer.

The bank loans impose financial covenants with respect to yield, delinquency and loss ratio of the loans receivable, as well as maintaining minimum tangible net worth. As at March 31, 2024, Langhaus is in compliance with all covenants.

On February 22, 2024, Langhaus Insurance Finance LP IV ("LH LP IV") entered an uncommitted loan receivable sale facility of \$50,000,000 with a schedule 1 bank to fund up to 90% of the value of loans acquired from LFC. The facility bears a variable rate of interest at prime rate + 0.2%. The facility is secured by the Partnership's assets, and a performance guarantee as well as a pledge agreement from LFC and LIF GP IV. As at March 31, 2024, LH LP IV has not drawn on the facility.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 9. LOANS PAYABLE (continued)

The bank facility imposes financial covenants with respect to yield and loss ratio on their loan receivable, as well as interest coverage. As at March 31, 2024, the Group is in compliance with all covenants.

On January 17, 2024, Nuvo Financial LP ("Nuvo LP") closed a \$25,000,000 secured revolving credit facility with a schedule 1 bank to fund up to 80% of the value of loans acquired by Nuvo. The facility will be due on demand and bear an interest rate at the higher of prime plus 1.75% and 4.20% per annum. The facility is secured by a general security agreement, limited recourse and pledge agreement, and personal guarantees by two related parties (Note 13).

The bank loans impose financial covenants with respect to yield, and loss ratio of the loans receivable, as well as maintaining minimum tangible net worth and the Group's minimum investment in Nuvo.

Also included in bank loans is a \$40,000, non-interest bearing loan received under the Canada Emergency Business Account program launched in response to the pandemic. The loan shall be considered repaid in full if LFC repays at least 75% or \$30,000 of the principal amount on or before the termination date of January 18, 2024 ("Forgiveness Benefit"). If this loan amount is not repaid by this date, the Forgiveness Benefit will not be available to the Organization and the loan will be extended for a term of three years until December 31, 2025, with interest-only payments of 5% per annum due monthly. On January 9, 2024, \$30,000 of the principal amount was paid and the remaining portion was forgiven.

(vi) Promissory notes - 5%

Promissory notes are unsecured, due on demand with no maturity, bearing interest at 5% per annum payable on maturity. As of March 31, 2024, \$51,584 of \$51,584 (\$50,985 of \$50,985 - December 31, 2023) is due to a member of key management (Note 17).

(vii) Promissory notes - 8.5%

Promissory note of \$725,000 (\$725,000 - December 31, 2023) is unsecured, bearing interest at 8.5% per annum with interest compounded monthly and is due on demand.

(viii) Promissory notes - Prime + 0.25%

Promissory note of \$5,250,000 (\$5,250,000 - December 31, 2022) is secured through the assignment of life insurance policies, bearing interest at prime + 0.25% per annum with interest compounded monthly and a maturity date of April 1, 2025 with the option to extend at the discretion of both parties.

(ix) Promissory notes - 12.5%

Promissory note of \$3,600,000 (\$3,600,000 - December 31, 2023) is unsecured, bearing interest at 12.50% per annum with interest compounded monthly and a maturity date of September 30, 2024.

(x) Promissory notes - 12%

Promissory note of \$2,200,000 (\$nil - December 31, 2023) is unsecured, bearing interest at 12.00% per annum with interest compounded monthly and is due on demand.

(xi) Promissory notes - Prime

Promissory note of \$145,243 (\$145,243 - December 31, 2023) is unsecured, bearing interest at prime per annum with interest compounded monthly and a maturity date of September 1, 2024.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 9. LOANS PAYABLE (continued)

(xii) Promissory notes - Prime + 1.00%

Promissory note of \$1,810,000 (\$1,810,000 - December 31, 2023) is secured through the assignment of a life insurance policy, bearing interest at prime + 1.00% per annum with interest compounded monthly and a maturity date of December 31, 2024 with a twelve month extension option.

(xiii) Promissory notes - Prime + 1.25%

Promissory note of \$7,975,000 (\$7,975,000 - December 31, 2023) is secured through the assignment of a life insurance policy, bearing interest at prime + 1.25% per annum with interest compounded monthly and a maturity date of September 30, 2024 with a twelve month extension option.

(xiv) Promissory notes - Prime - 0.5%

Promissory note of \$70,000 (\$70,000 - December 31, 2023) is unsecured, bearing interest at prime - 0.5% per annum with interest compounded monthly and a maturity date of July 31, 2024.

(xv) Promissory notes - 9%

Promissory note of \$1,500,000 (\$1,500,000 - December 31, 2023) is unsecured, bearing interest at 9.00% per annum with interest compounded monthly and no fixed terms of repayment. The note is due on the date of demand.

(xvi) Promissory notes - Prime

Promissory note of \$645,869 (\$nil - December 31, 2023) is unsecured, bearing interest at prime rate per annum with interest compounded monthly and a maturity date of the earlier of 30 days from the date of written demand by the lender and July 15, 2024.

(xvii) Debenture Notes

Debenture notes have maturity dates of five years from the date of issuance and a fixed interest rate of 8% plus quarterly non-cumulative bonus interest, calculated and paid quarterly in cash at a variable rate. Debentures are held in a wholly owned corporation and secured by assets held within that specific corporation.

### 10. OTHER LIABILITY

Other liability consists of the following as at period-end:

	Note	March 31, 2024	December 31, 2023
Other liability	(i)	\$ 1,128,343	\$ 893,534
Contingent consideration	(ii)	-	811,611
Total Other liability		\$ 1,128,343	\$ 1,705,145
Less: current portion		(1,128,343)	(1,705,145)
Total Other liability		\$ -	\$ -

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 10. OTHER LIABILITY (continued)

#### (i) Other liability

The purchase price for the Purchased Loan Portfolio was lower than the amount of the portfolio loan principal, whose principal was determined to be fair value on the purchase date. This liability bore interest at the bankers acceptance rate plus 0.30% to 1.50% and prime minus 0.25%. At December 31, 2022, the entire Purchased Loan Portfolio was considered collectible, therefore the liability \$19,063,113 was recorded as the difference between the remaining purchased principal and the purchase price.

On July 31, 2023, pursuant to the purchase agreements, this arrangement matured and loans receivable, loans payable and other liability balances were settled with the lenders. During the period, interest expense of \$677,812 relating to other liability has been included in interest expense in the consolidated statement of net income (loss).

Within the portfolio on December 31, 2023, \$893,534 or 1 loan is secured by a cash collateral formally pledged to LFC. LFC will have discretion to invest the collateral funds for any provident purpose in its normal course of business. Should the LFC investment of these funds result in a reduction in the principal amount invested, LFC undertakes to make available the full amount of funds pledged.

#### (i) Contingent Consideration

As part of the Langhaus acquisition, in the event that Langhaus achieves certain financial targets on or before August 31, 2027, the vendors shall be eligible to receive additional contingent cash consideration of up to \$2,340,000. The Company determined that the acquisition closing date fair value of this contingent consideration was \$2,281,584. The fair value was determined based on the expected date of payment in the forecast and a discount rate based on the equity rate of return. During the year ended December 31, 2023, two cash payments were made related to this contingent consideration. During the period ended March 31, 2024, the remaining amount owing of \$811,611 was settled on January 22, 2024. A portion was repaid in cash and \$600,000 was exchanged for a promissory note with a related party.

#### 11. SHARE CAPITAL

#### (a) Common shares:

An unlimited number of common voting shares are authorized without par value. As of March 31, 2024 Montfort had 93,720,956 common shares issued and outstanding.

#### (b) Preferred shares:

	Note	March 31, 2024	December 31, 2023
Montfort preferred shares - Series A Class A	(i)	\$ 27,378,214	\$ 27,378,214
Montfort preferred shares - Series 1 Class C	(i)	\$ 12,434,087	\$ 12,434,087
Total preferred shares		\$ 39,812,301	\$ 39,812,301

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

## 11. SHARE CAPITAL (continued)

(i) Montfort preferred shares

Series A Class A (Series A)

As of March 31, 2024, Montfort has 28,485,994 non-cumulative Series A Class A Preferred shares issued and outstanding (28,485,994 - December 31, 2023). Holders of Preferred shares will be entitled to receive fixed non-cumulative preferential cash dividends, if, as and when declared by the Board of Directors of the Company at an annual rate equal to \$0.08 per Preferred share. Dividends, if declared, will be payable on the last day of December, March, June and September in each year, or if such day is not a business day, on the next business day, at a quarterly rate of \$0.02 per Preferred Share.

(c) Preferred shares: (continued)

(i) Montfort preferred shares (continued)

Series A Class A (Series A) (continued)

The Preferred Shares will rank senior to the Common shares of the Company with respect to declared but unpaid dividends. The Preferred Shares are retractable by the Corporation at any time on or after the date that is three years after the Closing Date. On or after the date that is three years after the closing date, the Company may, at its option, upon 10 days' prior written notice, retract all or any number of the Preferred shares. Upon notice of retraction by the Company, holders of the Preferred Shares may elect to receive either: (a) a cash payment equal to the offering price; or (b) one Common share in exchange for each one Preferred share, subject to adjustment. The Preferred shares do not have a fixed maturity date and are not redeemable at the option of the holders of Preferred shares. Holders of the Preferred shares may elect to convert the Preferred shares into Common shares on the basis of one Common share for each Preferred share held, subject to adjustment, at any time.

Series 1 Class C (Series 1)

As of March 31, 2024, Montfort has 498,800 non-cumulative Series 1 Class C Preferred shares issued and outstanding (498,000 - December 31, 2023). On July 1, 2023, the board of directors of the Company resolved to create the Series 1, Class C Preferred Shares to facilitate the share exchange with the preferred shareholders of Langhaus Financial Corporation. Under the terms of the Series 1 Shares, holders of the Series 1 Shares are entitled to a non-cumulative annual dividend rate equal to the yield on the Canadian dollar denominated non-callable Government of Canada bond with a two-year maturity ("Canadian 2YR Yield") plus 5.0% (the "Dividend Rate"), payable quarterly if and when such dividend is declared by the Company. Under the terms of the Series 1 Shares, if the actual Canadian 2YR Yield is less than 1.00%, the Canadian 2YR Yield will be deemed to be 1.00% for the purposes of the Dividend Rate and if the actual Canadian 2YR Yield is greater than 7.00%, the Canadian 2YR Yield will be deemed to be 7.00% for the purposes of calculating the Dividend Rate. The Dividend Rate will be calculated on the last day of the previous quarter in which a dividend is payable.

The Series 1 Shares are also redeemable by the Company at \$25.00 per Series 1 Share and rank senior to the Common shares and subordinate to the Class A Preferred Shares upon liquidation, dissolution or winding-up of the Company or other distributions of assets among shareholders for the purposes of winding-up affairs.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 11. SHARE CAPITAL (continued)

The Preferred Shares will rank senior to the Common shares of the Company with respect to declared but unpaid dividends. The Preferred Shares are retractable by the Corporation at any time on or after the date that is three years after the Closing Date. On or after the date that is three years after the closing date, the Company may, at its option, upon 10 days' prior written notice, retract all or any number of the Preferred shares. Upon notice of retraction by the Company, holders of the Preferred Shares may elect to receive either: (a) a cash payment equal to the offering price; or (b) one Common share in exchange for each one Preferred share, subject to adjustment. The Preferred shares do not have a fixed maturity date and are not redeemable at the option of the holders of Preferred shares. Holders of the Preferred shares may elect to convert the Preferred shares into Common shares on the basis of one Common share for each Preferred share held, subject to adjustment, at any time.

#### (d) Dividends declared:

On a quarterly basis the Company's Board of Directors declared and paid dividends on Series A Preferred shares as follows:

	Dividend payment		Total dividends
Dividend declaration date	date	Dividend rate	paid
February 22, 2024	March 28, 2024	Series 1 0.55	\$ 275,338
February 22, 2024	March 28, 2024	Series A 0.02	569,720
			\$ 845,057

#### (d) Stock options and share unit plan:

#### Stock options

The Company has adopted an equity incentive plan for granting options to directors, employees and consultants, under which the total outstanding options are limited to 10% of the issued and outstanding Common Shares as at the grant date. Under the plan, the exercise price of an option shall not be less than the discounted market price at the time of granting, or as permitted by the policies of TSX-V. Options granted may not exceed a term of ten years from the grant date. The vesting period for all other options will be determined by the Board of Directors at the time of each grant.

	Number of Options	Weighted Average Exercise Price
Balance, December 31, 2022	6,655,000	\$ 0.31
Issued	2,395,001	0.35
Forfeited	(335,000)	0.29
Exercised	(700,000)	0.18
Balance, December 31, 2023	8,015,001	\$ 0.31
Issued	-	-
Forfeited	(35,000)	0.41
Exercised	-	<u>-</u>
Balance, March 31, 2024	7,980,001	\$ 0.34

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

## 11. SHARE CAPITAL (continued)

Additional information regarding stock options outstanding as at March 31, 2024 is as follows:

Outstanding			Exe	rcisable	
Exercise Price	Number of Options	Weighted Average Remaining Contractual Life (years)	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
0.19	355,000	1.34	0.19	355,000	0.19
0.22	700,000	0.12	0.22	700,000	0.22
0.20	440,000	0.78	0.20	440,000	0.20
0.17	550,000	1.19	0.17	550,000	0.17
0.30	275,000	2.48	0.30	231,416	0.30
0.44	600,000	2.57	0.44	600,000	0.44
0.44	50,000	3.82	0.44	19,680	0.44
0.42	1,445,000	3.03	0.42	902,849	0.42
0.38	30,000	3.15	0.38	18,493	0.38
0.40	735,000	3.92	0.40	265,808	0.32
0.48	145,000	3.48	0.48	73,626	0.48
0.46	50,000	3.49	0.46	25,205	0.46
0.31	250,000	3.51	0.31	250,000	0.31
0.35	955,001	3.96	0.35	332,288	0.35
0.41	840,000	3.51	0.41	592,283	0.41
0.50	200,000	0.13	0.50	200,000	0.50
0.16	20,000	4.40	0.16	4,037	0.16
0.20	20,000	4.41	0.20	3,945	0.20
0.19	10,000	4.48	0.19	1,753	0.19
0.13	310,000	4.67	0.13	34,823	0.13
_	7,980,001	2.67	0.34	5,601,206	0.32

Option-pricing requires the use of highly subjective estimates and assumptions including the expected stock price volatility. The expected volatility used in valuing stock options is based on volatility observed in historical periods. Changes in the underlying assumptions can materially affect the fair value estimates. The fair value of the options re-priced and granted to officers, directors, consultants, and employees was calculated using the Black-Scholes Option Pricing Model with the following weighted average assumptions and resulting grant date fair value:

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 11. SHARE CAPITAL (continued)

(d) Stock options and share unit plan: (continued)

	2024	2023
Weighted average assumptions:		
Risk-free interest rate	-	2.88% - 4.25%
Expected dividend yield	-	-
Expected option life (years)	-	5
Expected stock price volatility	-	69% - 72%
Weighted average fair value at grant date	-	\$0.08-\$0.44
Expected forfeiture rate	-	-

The Company has a share unit (SU) plan that allows for the granting of restricted share units (RSUs), performance share units (PSUs), deferred share units (DSUs) and Stock Appreciation Rights (SARs) to directors and employees. The maximum number of the Company's common shares that may be issued under the share unit plan as of March 31, 2024 and December 31, 2023 is 9,257,096.

RSUs granted entitle participants to receive one common share of the Company for each share unit granted if certain vesting and performance conditions are achieved. PSUs entitle participants to receive common shares of the Company if certain performance and vesting criteria are achieved. DSUs granted entitle participants the right to receive one common share of the Company for each share unit granted if certain vesting conditions are achieved. Each DSU shall initially have a value equal to the market price of a common share as at the date the DSU is granted. SARs granted entitle participants to receive one common share of the Company, a cash payment or a combination thereof for each right if certain performance and vesting criteria are achieved. Under the plan, the exercise price of an option shall not be less than the market price at the time of grant.

The performance criteria of the share units may be based upon the achievement of corporate or individual goals, and may be applied relative to performance relative to an index or comparator group, or on any other basis determined by the Board. The Board may modify the performance criteria as necessary to align them with the Corporation's corporate objectives.

A summary of the SU activity is presented as follows:

	SUs	
	# of PSUs	# of RSUs
SUs outstanding, January 1, 2023	5,650,000	700,000
Issued	-	2,701,050
Exercised	-	(500,000)
SUs outstanding, December 31, 2023	5,650,000	2,901,050
Exercised	-	(1,150,000)
SUs outstanding, March 31, 2024	5,650,000	1,751,050
Weighted average fair value	0.00	0.27
Weighted average remaining contractual life (years)	1.38	1.25

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 11. SHARE CAPITAL (continued)

#### (e) Normal Course Issuer Bid

On November 1, 2022, the TSXV approved and the Company announced its intention to commence a normal course issuer bid (NCIB) to repurchase the Company's common shares. Under the NCIB the Company may purchase for cancellation up to 4,575,286 common shares over a 12-month period ending November 3, 2023. Transactions were executed from time to time in the open market in accordance with the rules and policies of the TSXV. During the year ended December 31, 2023, the Company canceled 133,500 shares under the NCIB of which 52,500 were purchased during the year and 81,000 shares previously repurchased in 2022. There was no activity under this plan in the period ended March 31, 2024.

#### (f) Warrants:

	Number of Warrants	Weighted Average Exercise Price
Balance, December 31, 2022 and 2023	2,511,681	\$ 0.50
Expired	(2,511,681)	0.50
Balance, March 31, 2024	-	\$ -

#### 12. RELATED PARTY TRANSACTIONS AND EXECUTIVE COMPENSATION

The Company may have transactions in the normal course of business with individuals (as well as their family members or entities they control) who are related to the Company either as key management personnel or a member of the board of directors. Any such transactions are in the normal course of operations and are measured at market based on exchange amounts. The Company had the following related party transactions:

- (a) For the period ended March 31, 2024, \$125,652 of interest from \$2,567,425 of debentures and loans payable (\$182,442 and \$9,414,000 respectively March 31, 2023) was paid to certain directors, officers, family members of directors and officers and companies controlled by a director.
- (b) Accounts payable of \$71,557 (\$94,454 December 31, 2023) was due to directors and/or officers identified as key management personnel as at March 31, 2024.
- (c) Rent expense of \$53,516 (\$14,937 March 31, 2023) was accrued or paid for the three months ended March 31, 2024 to a third party company controlled by key management personnel.
- (d) During the period the Company recognized interest and fee revenue of \$nil on loans receivable from related parties in the amount of \$nil (\$131,025 and \$4,403,178 respectively March 31, 2023) where the entity is controlled by a member of the Company's management, is a significant shareholder of the entity and a member of the entity's board of directors. Amounts earned on loans outstanding during the year were fully repaid prior to year-end.
- (e) The Company has agreed to pay guarantee fees to two related parties for personal guarantees made on the bank loan in LH LP, limited to the lesser of 2.5% of the amount drawn and \$2,500,000 ("Guarantor's Exposure"). Guarantee fees of \$49,451 (\$nil March 31, 2023) have been paid to related parties equal to 8% of the Guarantor's exposure as at March 31, 2024.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

### 12. RELATED PARTY TRANSACTIONS AND EXECUTIVE COMPENSATION (continued)

The Company considers the Chief Executive Officer, Chief Financial Officer, Chief Strategy Officer, Chief Credit Officer, and Directors as key management personnel. Key management compensation for the period ended March 31, 2024 and 2023 were as follows:

- (a) Directors fees of \$78,375 (\$88,307 March 31, 2023) were accrued or paid during the year ended December 31, 2023.
- (b) Management compensation of \$534,409 (\$506,105 March 31, 2023) was accrued or paid during the period ended March 31, 2024.
- (c) Share-based payments expenses of \$167,378 (\$86,465 March 31, 2023) were recorded for directors and certain officers identified as key management personnel for the year ended March 31, 2024.

### 13. NON-CONTROLLING INTEREST ("NCI")

Non-controlling interest represents the 22% of shares in Langhaus not purchased by the Company. The Company announced its intention to acquire the remaining 22% of Langhaus during the period. Details of the change in non-controlling interest for the periods were as follows:

	NCI Balance
January 1, 2024	\$ 2,457,304
Net income (loss) attributable to NCI	5,993
March 31, 2024	\$ 2,463,297

The following table shows the movement in NCI for the year ended December 31, 2023:

	NCI Balance
January 1, 2023	\$ 2,599,264
Net income (loss) attributable to NCI	(141,960)
December 31, 2023	\$ 2,457,304

#### Summarized financial information

Statements of financial position as at March 31, 2024 and 2023, and statements of net income (loss) for the periods then ended:

	March 31, 2024
Total current assets	\$ 154,680,927
Total non-current assets	1,071
Total Assets	154,681,998
Total current liabilities	142,987,940
Total non-current liabilities	6,301,584
Shareholders' equity	5,392,475
Total liabilities & Shareholders' equity	\$ 154,681,998

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023 (Expressed in Canadian Dollars)

## 13. NON-CONTROLLING INTEREST ("NCI")

	December 31, 202	
Total current assets	\$	123,982,676
Total non-current assets		1,455
Total Assets		123,984,131
Total current liabilities		118,618,896
Shareholders' equity		5,365,235
Total liabilities & Shareholders' equity	\$	123,984,131

For the 3 months ended	March 31, 2024	March 31, 2023
Total revenue	\$ 3,257,056	\$ 2,983,877
Total expense and other income	3,229,731	3,094,154
Total net income and comprehensive income	\$ 27,326	\$ (110,277)

## 14. FINANCIAL INSTRUMENTS AND RISK

### **Financial instruments**

The following table summarizes information regarding the carrying values and classification of the Company's financial instruments:

		Carrying value				
	Classification	March 31, 2024	December 31, 2023			
Cash	Amortized Cost	\$ 8,063,134 \$	8,281,046			
Accounts receivable	Amortized Cost	12,078,919	8,605,909			
Carried interest receivable	Amortized Cost	2,375,026	2,430,338			
Loans receivable	Amortized Cost	348,164,829	320,581,709			
Investments	FVTPL	1,247,903	1,247,903			
Accounts payable	Amortized Cost	7,261,009	7,375,530			
Loans payable (Note 10)	Amortized Cost	374,992,724	291,371,311			
Loans payable (Note 10)	FVTPL	10,000,000	60,000,000			
Other liability	Amortized Cost	1,128,343	893,534			
Other liability	FVTPL	-	811,611			

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

### 14. FINANCIAL INSTRUMENTS AND RISK (continued)

The estimated fair values of cash and accounts payable approximate their respective carrying values due to their nature and short terms to maturity. Investments are carried at their fair value. Loans receivable, accounts receivable, carried interest receivable and accounts payable are carried at amortized cost. Loans payable and other liability are split between amortized cost and FVTPL.

The fair value measurements use a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- (a) Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- (b) Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2); and
- (c) Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The level in the fair value hierarchy within which the fair value measurement is categorized in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a Level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment, considering factors specific to the asset or liability.

#### Financial instruments (continued)

The following table presents the Company's financial instruments, measured at fair value on the consolidated statements of financial position and categorized into levels of the fair value hierarchy as at March 31, 2024:

	Balance at March 31, 2024	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments	\$ 1,247,903 \$	- \$	- \$	1,247,903
Loans payable	10,000,000	-	-	10,000,000

Loans payable were transferred from Level 1 to Level 3 during the period were \$nil (2023 - \$nil).

The consolidated statements of financial position and categorized into levels of the fair value hierarchy as at December 31, 2023:

	Dec	Balance at ember 31, 2023	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Investments	\$	1,247,903 \$	- \$	- \$	1,247,903
Loans payable		60,000,000	-	-	60,000,000
Other liability		811,611	-	-	811,611

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

### 14. FINANCIAL INSTRUMENTS AND RISK (continued)

Investments classified as Level 3 relate to shares held in private companies. Fair value of equity interests held is determined using a market approach. Management reviews financial results of underlying companies and uses recent equity transactions to value the investment. No change in methodology or fair value noted during the period.

Loans payable classified as Level 3 relate to variable interest debt from a third party. During the period ended March 31, 2024 no gains or losses were recognized in the statement of net income (loss) for changes in fair value related to the loans payable as there were no material movements in the fair value of the loans payable. Factors considered in determining the fair value of loans payable include changes to own credit risk as well as variable interest rate associated with this debt which did not have a significant impact on the fair value at March 31, 2024.

For information regarding the valuation of Other liability above refer to Note 10.

The investment operations of the Company's business involve the origination and purchase of loans receivable and the purchase and sale of securities, and accordingly, a portion of the Company's assets are currently composed of financial instruments. The use of financial instruments can expose the Company to several risks, a discussion of which is provided below.

#### Financial instruments (continued)

#### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company maintains sufficient cash balances to meet current working capital requirements. The Company is dependent on obtaining regular financings in order to continue as a going concern. Despite previous success in acquiring these financings, there is no guarantee of obtaining future financings. The Company's cash consists of cash deposited in business accounts held by high credit quality financial institutions. The following lists the contractual cash flows as of March 31, 2024:

	Carrying	Contractual	Within 1	Within 2	Within 5
	amount	cash flows	year	years	years
Accounts payable	\$ 7,261,009 \$	7,261,009 \$	7,261,009 \$	- \$	-
Loans payable	384,992,724	410,393,876	329,468,898	10,837,281	70,087,697
Lease liability	1,525,006	46,974	46,974	-	-
Other liability	1,128,343	1,128,343	1,128,343	-	-
Total	\$ 394,907,082 \$	418,830,202 \$	337,905,224 \$	10,837,281 \$	70,087,697

The following lists the contractual cash flows as of December 31, 2023:

	Carrying	Contractual	Within 1	Within 2	Within 5
	amount	cash flows	year	years	years
Accounts					
payable	\$ 7,375,530	\$ 7,375,530	\$ 7,375,530	\$ - \$	-
Loans payable	351,371,311	358,817,322	337,135,530	6,368,340	15,313,452
Lease liability	1,622,232	1,939,834	453,790	405,842	1,080,202
Other liability	1,705,145	1,705,145	1,705,145	-	-
Total	\$ 362,074,218	\$ 369,837,831	\$ 346,669,995	\$ 6,774,182 \$	16,393,654

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 14. FINANCIAL INSTRUMENTS AND RISK (continued)

#### Foreign exchange risk

The Company's foreign exchange risk is due to the Company's loan investments totaling US\$13,549,256 (\$12,044,347 - March 31, 2023) which are currently valued at \$18,353,822 (\$16,314,068 - March 31, 2023) and loans payable totaling US\$12,315,343 (\$6,142,848 - March 31, 2023) which are currently valued at \$16,682,364 (\$8,320,487 - March 31, 2023). A 10% movement in the US dollar exchange rate would increase/decrease foreign exchange gains/losses on the consolidated statement of net income (loss) by \$167,146 (\$799,358 - March 31, 2023).

#### Interest rate risk

The Company's exposure to interest rate risk arises from the interest rate impact on its cash, loans receivable as it relates to mortgages, and loans payable. The Company's practice has been to invest cash at floating rates of interest in order to maintain liquidity, while achieving a satisfactory return for shareholders. A 10% change in the interest rate would result in an increase or decrease in interest expense of \$627,295 (\$645,962 - March 31, 2023).

As of March 31, 2024, 3.1% (6.5% - December 31, 2023) of mortgage loans receivable bear interest at fixed rates and 96.9% of mortgages receivable bear interest at variable rates. The interest rate risk associated with variable rate mortgages receivable is mitigated by a minimum interest rate being the greater of the stated variable rate and fixed rate determined at mortgage origination for each respective variable rate mortgage loan receivable. 100% (100% - December 31, 2023) of loans in Nuvo's net asset value based loans and Langhaus' insurance policy-backed loans bear interest at variable rates. Changing interest rates may result in changes in interest income and expense for the variable rate mortgages and loans. The extent of the future impact on the market rates of interest and the corresponding effect on the fair value of the Company's mortgage and loan receivable could be significant. On a consolidated basis, a 10% change in interest rates would result in an increase or decrease in interest revenue of \$787,244 (\$741,330 - March 31, 2023).

#### Market risk

Market risk is the risk that the fair value of, or future cash flows from the Company's financial instruments will significantly fluctuate due to changes in market prices. The value of financial instruments can be affected by changes in interest rates, foreign exchange rates, and equity prices. The Company is exposed to market risk in trading its investments and unfavourable market conditions could result in dispositions of investments at less than favourable prices. Additionally, the Company adjusts its investments to fair value at the end of each reporting period. This process could result in significant write-downs of the Company's investments over one or more reporting periods, particularly during periods of overall market instability, which could have a significant unfavourable effect on the Company's financial position.

The Company manages market risk by having a portfolio of investments not singularly exposed to any one issuer. The Company also manages its market risk by reviewing individual equity movements, and the stock market to determine the appropriate course of action to be taken by the Company.

#### Credit risk

Credit risk is the risk of potential loss to the Company if the counterparty to a financial instrument fails to meet its contractual obligations. The Company's credit risk is primarily attributable to its cash, accounts receivable and loan receivables. The Company limits exposure to credit risk by maintaining its cash with financial institutions. Deposits held with these institutions may exceed the amount of insurance provided on such deposits. The Company's maximum exposure to credit risk at the reporting date is the carrying value of cash, restricted cash, accounts receivable, forward contract and loans receivable.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 14. FINANCIAL INSTRUMENTS AND RISK (continued)

#### Credit risk measurement

In monitoring credit risk, the Company performs ongoing credit evaluations of its investees' financial condition. The evaluation considers delinquency trends, sales volumes and the investee's ability to maintain its financial condition. In accordance with IFRS 9, the Company calculates a provision for expected credit loss as outlined below.

#### Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarized below:

- A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Company.
- If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired.
- If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'.
- Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in Stages 2 or 3 have their ECL measured based on expected credit losses on a lifetime basis.

Calculating the ECL allowance involves a number of interrelated inputs and assumptions including probability of default, indications of SICR and collateral value. Key judgments relate to the estimated value of collateral, in the current macroeconomic environment.

The following diagram summarizes the impairment requirements under IFRS 9:



The Company assigns each financial instrument in the portfolio to a credit quality stage of Stage 1, Stage 2 or Stage 3. This credit quality staging is then used to calculate the lifetime ECL. The lifetime ECL is the maximum loss in default adjusted for the probability of loss. At each reporting period, the ECL is calculated for each loan receivable. The Company periodically reviews the ECL model to determine if industry trends or macro-economic factors have changed, causing a need to adjust the ECL model. The ECL - loans receivable recorded in the consolidated statement of net income (loss) is \$117,408 as at March 31, 2024 (March 31, 2023 - \$1,013,526) and ECL - accounts receivable recorded is \$745,311 (March 31, 2023 - \$nil).

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 14. FINANCIAL INSTRUMENTS AND RISK (continued)

Significant increase in credit risk (SICR)

The Company considers a financial instrument to have experienced a SICR when one or more of the following quantitative or qualitative criteria have been met:

- The investment is more than 30 days but less than 90 days in arrears on its contractual payment obligations;
- The Company's management believes the cash resources available to the investment may not be sufficient to meet ongoing needs; or
- The investment has significantly underperformed with respect to revenue growth and expense control.

A financial instrument is considered to be in stage 3 if:

- The borrower is 90 days past due on contractual payments;
- The borrower is in long-term forbearance;
- The borrower is insolvent; or
- The borrower is in material breach of financial covenants.

#### Expected credit loss model

The Company determines the lifetime expected credit loss to be the maximum loss in a default adjusted for the probability of loss. At each reporting period, the ECL is calculated for each accounts receivable and loan receivable.

The maximum default loss is a function of the relative exposure of the Company to a particular investment. The Company assesses this as a ratio of the enterprise value of the underlying entity to the amortized loan balance. Based on this ratio, the Company assigns the loan receivable to a maximum default loss band. Each band has a loss percentage based on historic experience.

#### Credit risk (continued)

The probability of default represents the likelihood that the borrower defaults on its financial obligation. As such it is dependent on the stage of the investment at the measurement date. An investment in stage 3 is in default by definition so the likelihood of default is 100%. Stage 1 and stage 2 credits are assigned default probabilities based on historic experience and an assessment of forward looking macro-economic trends. If Company management determines that a segment of the portfolio is facing macro-economic trends that differ from other investments in the portfolio, the probability of default will be adjusted accordingly for that segment.

The Company reviews the stage of each accounts receivable and loan receivable and recalculates the ECL every reporting period. Changes to the ECL are recognized on the consolidated statement of income (loss) in the period of the change.

#### Credit risk exposure

The Company's credit risk exposure by ECL staging is included in a table in Note 5.

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

#### 15. MANAGEMENT OF CAPITAL

The Company's objectives when managing capital are to: a) identify and to invest in investments with strong cash-flow and long-term growth potential; b) to maintain financial strength, to protect its ability to meet its ongoing liabilities and to continue as a going concern and maintain creditworthiness; c) maximize returns for shareholders over the long-term. If the Company does not receive sufficient cash flows from its activities, it may have to undertake a private placement to cover its cash outflows.

The Company is subject to certain restrictions on its assets as described in Note 10. The Company's share capital is not subject to external restrictions. The capital of the Company comprises shareholders' equity, notes payable, debentures and co-investment obligations.

The Company manages and adjusts the capital structure in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Company may attempt to issue new shares or dispose of assets.

#### 16. SEGMENT DISCLOSURES

Segments are identified on the same basis that is used internally to manage and to report performance, taking into account the services of each segment and the organizational structure of the Company. The Company's operations consist of the following reporting segments:

- Corporate Lending
- Consumer Lending
- Montfort Operations

The Company's Corporate Lending business consists of TIMIA, Pivot and Nuvo, which both provide corporate financing to small and medium sized enterprises. TIMIA Capital offers revenue-based investment to fast growing, business-to-business recurring revenue software businesses in North America and Pivot Financial, specializes in asset-based private credit targeting mid-market borrowers in Canada. Nuvo partners with both private equity and private debt funds to provide revolving net asset value based loans that help achieve the unique goals of the fund.

The Company's Consumer Lending business consists of Brightpath and Langhaus. Brightpath uses investor loans to administer first and second mortgages secured by residential properties within Canada and Langhaus provides insurance policy-backed loans to high-net-worth individuals and entrepreneurs in Canada.

Montfort Operations includes management of corporate borrowings and equity instruments, which fund a portion of the capital invested as well as operations. Certain corporate costs such as interest expense and salary allocations are allocated to each operating segment based on an internal framework.

The role of the "chief operating decision maker" with respect to resource allocation and performance assessment is embodied in the position of the Chief Executive Officer. The performance of the segments is measured on the basis of net income or loss before tax, and net assets, which is defined as total segment assets less total segment liabilities which is used as the basis of assessing the allocation of resources.

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023 (Expressed in Canadian Dollars)

## 16. SEGMENT DISCLOSURES (continued)

Selected information by segment for the periods ended March 31, 2024 and 2023 is presented in the tables below:

	Thi	ree months ende	d March 31, 2024	
	Corporate	Consumer	Montfort	
	Lending	Lending	Operations	Total
REVENUE				
Interest income	\$ 1,377,142 \$	7,869,244 \$	- \$	9,246,386
Income from transaction and other fees	683,292	1,796,034	-	2,479,326
Income from settlement of loans	9,540	10,000	-	19,540
Performance fee income	228,982	-	-	228,982
TOTAL REVENUE	2,298,956	9,675,278	-	11,974,234
TOTAL OPERATING EXPENSES	2,376,671	9,938,710	2,063,515	14,378,896
TOTAL NON-OPERATING EXPENSES	(173,301)	-	37,281	(136,020)
NET INCOME BEFORE TAXES	95,586	(263,432)	(2,100,796)	(2,268,642)
Income tax expense	-	84	-	84
Deferred tax recovery	-	-	(109,653)	(109,653)
NET INCOME (LOSS)	\$ 95,586 \$	(263,516) \$	(1,991,143) \$	(2,159,073)
			7.5	
As at March 31, 2024	Corporate Lending	Consumer Lending	Montfort Operations	Total
Total assets	\$ 46,670,034 \$	330,261,772 \$	55,553,976 \$	432,485,782
Total liabilities	43,629,288	335,236,916	18,106,021	396,972,225
Cash	2,493,332	5,417,922	151,880	8,063,134
Loans receivable	37,140,662	311,024,167	-	348,164,829
Provision for expected credit loss (loans				
receivable)	(1,134,765)	(1,486,737)	-	(2,621,502)
Loans payable	68,928,829	310,263,895	5,800,000	384,992,724
Intangibles and Goodwill	-	-	52,479,936	52,479,936

## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2024 AND 2023

(Expressed in Canadian Dollars)

### 16. SEGMENT DISCLOSURES (continued)

	Thr	ee months ende	d March 31, 2023	
	Corporate	Consumer	Montfort	
	Lending	Lending	Operations	Total
REVENUE				
Interest income	\$ 1,612,900 \$	7,894,061 \$	- \$	9,506,961
Income from transaction and other fees	669,315	2,396,021	-	3,065,336
Income from settlement of loans	-	-	-	-
Performance fee income	481,100	-	-	481,100
TOTAL REVENUE	2,763,315	10,290,082	-	13,053,397
TOTAL OPERATING EXPENSES	3,563,584	8,950,759	2,358,568	14,872,911
TOTAL NON-OPERATING EXPENSES	(116,965)	-	28,188	(88,777)
NET INCOME BEFORE TAXES	(683,304)	1,339,323	(2,386,756)	(1,730,737)
Income tax expense	-	297,311	-	297,311
Deferred tax expense	-	-	(137,308)	(137,308)
NET INCOME (LOSS)	\$ (683,304) \$	1,042,012 \$	(2,249,448) \$	(1,890,740)

	Corporate	Consumer	Montfort	
As at December 31, 2023	Lending	Lending	Operations	Total
Total assets (revised)	\$ 41,724,481 \$	303,811,089 \$	56,972,663 \$	402,508,233
Total liabilities	38,912,196	308,334,890	17,029,137	364,276,223
Cash and restricted cash	2,466,699	4,691,015	1,123,332	8,281,046
Loans receivable	32,155,735	288,425,974	-	320,581,709
Provision for expected credit loss	(1,108,457)	(1,394,158)	-	(2,502,615)
Loans payable	111,536,490	236,234,821	3,600,000	351,371,311
Intangibles and Goodwill (revised)	-	-	52,887,603	52,887,603

### 17. SUBSEQUENT EVENTS

On May 22, 2024, the Company's board of directors declared a quarterly cash dividend of \$0.02 per Series A Preferred Shares and \$0.5700 per Series 1 Class C, payable on June 28, 2024, to preferred shareholders of record as of June 19, 2024.

On March 19, 2024, the Company announced it has agreed to acquire the remaining 21.98% issued and outstanding share capital of Langhaus Financial Partners Inc. Langhaus achieved its financial target for assets under management, which allowed the Company to exercise its call option to acquire the remaining Langahus interest.